

Ratings



Rating Rationale

May 06, 2020 | Mumbai

Shriram Transport Finance Company Limited

Rating outlook revised to 'Negative'; ratings reaffirmed

Rating Action

Total Bank Loan Facilities Rated	Rs.36243 Crore
Long Term Rating	CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Short Term Rating	CRISIL A1+ (Reaffirmed)

Non Convertible Debentures Aggregating Rs.44780 Crore	CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.10000 Crore Non Convertible Debentures	CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Subordinated Debt Aggregating Rs.4131.7 Crore#	CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Subordinated Debt Issue (Tier II) Bonds Aggregating Rs.1500 Crore	CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.500 Crore Long Term Principal Protected Market Linked Debentures	CRISIL PP-MLD AA+r/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Fixed Deposit Programme	FAAA/Negative (Outlook revised from 'Stable' and rating reaffirmed)
Rs.7500 Crore Commercial Paper	CRISIL A1+ (Reaffirmed)

1 crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

#Rs 131.7 crore transferred from Shriram Equipment Finance Company Limited to Shriram Transport Finance Company Limited upon amalgamation of the former with latter

Detailed Rationale

CRISIL has revised its outlook on the long term debt instruments, bank facilities and fixed deposit programme of Shriram Transport Finance Company Limited (STFCL) to '**Negative**' from 'Stable' while reaffirming the rating at 'CRISIL AA+/CRISIL PP-MLD AA+r/FAAA'. The short-term rating on commercial paper and bank facilities has been reaffirmed at 'CRISIL A1+'.

CRISIL has also withdrawn its rating on the non-convertible debentures of Rs 160 crore (See Annexure 'Details of Rating Withdrawn' for details) in line with its withdrawal policy. CRISIL has received independent confirmation that these instruments are fully redeemed.

The outlook revision reflects CRISIL's belief that STFCL's collections and asset quality metrics are likely to come under pressure due to the extended nation-

wide lockdown and challenging economic environment. The company largely caters to borrowers with modest credit profile and relatively under-banked customers. The borrowers of the company are primarily individual small road transport operators whose truck utilisation and income streams are more vulnerable to weak economic activity. However, CRISIL understands that, as a risk mitigant, the funding to first time borrowers is backed by guarantors with good track record. Even historically, the reported GNPA/ Gross Stage 3 metrics for STFCL has remained elevated in the range of 8.5 to 9.0%; as of December 31, 2019, it stood at 8.71%. In this challenging environment, there is high likelihood of collection efficiency remaining low and consequently increase in delinquencies. The ability of STFCL to quickly ramp up current collections, post moratorium, for the months of June and July 2020 will be a key lead indicator of potential credit losses and a monitorable.

The lockdown is now further extended till May 17, 2020 albeit that there has been partial lifting of restrictions based on classification of zones. CRISIL believes that eventual lifting of restrictions will continue to be in a phased manner. Any delay in return to normalcy will put further pressure on collections and asset quality metrics. However, with the expectation of higher slippages, ability to maintain credit costs inline with historical levels will be a key rating sensitivity factor. Nevertheless, CRISIL notes that STFCL has displayed ability in the past to ultimately recover from these accounts, even post loan maturity date. The overall credit costs have been in the range of 1.7% to 3.0% over the past 3 years.

Despite expected pressure on earnings profile because of expected higher credit costs, CRISIL does not envisage any impact on capitalisation metrics. The company's adjusted gearing was comfortable at 6.2 times as of December 31, 2019. CRISIL expects gearing to be maintained as the company will focus more on collections and is not likely to grow the book significantly over the next six months. Further, CRISIL expects STFCL to raise equity funds so as to ensure sufficient capital buffer for asset-side risks.

On the liability side, the Reserve Bank of India (RBI) announced regulatory measures under 'Covid-19 - Regulatory Package', whereby lenders were permitted to grant moratorium on bank loans. STFCL has not applied for moratorium and is repaying its liabilities as per schedule.

Herein, CRISIL believes that STFCL has sufficient liquidity, on standalone basis, to manage this period wherein asset-side collections will be negligible while liability-side outflows continue as per schedule. As on March 31, 2020, STFCL had liquidity of around Rs 4500 crore comprising of cash and committed unutilised CC/WCDL lines. Additionally, STFCL has around Rs 13,000 crore of sanctions pending draw-down or placement in the form of term loans, debentures under TLTRO scheme, securitisation and partial credit guarantee direct assignment scheme. Against the same, they have total debt payments of Rs 4,313 crore over the next three months till end June 2020.

CRISIL notes that STFCL has a diversified resource profile and has tapped the overseas markets successfully in the past. During fiscal 2020, the company has been able to raise over Rs 45,000 crore of funds through various instruments. However, there is dependence on securitisation funds with around 40% of incremental funding coming through this route. With the near-term uncertainty around collections, the ability to tap the securitisation route in a timely manner will be a monitorable. Additionally, the debt capital markets is seeing high risk aversion with mutual funds 'one of the largest investors' facing redemption pressure. This too could put near-term pressure on fund raising for all NBFCs including STFCL and will be a monitorable.

The ratings continue to reflect STFCL's market leadership in the pre-owned commercial vehicle (CV) financing segment, comfortable capitalisation and earnings profile. These strengths are partly offset by the company's modest asset quality and average resource profile.

Analytical Approach

CRISIL has evaluated the consolidated financial and business risk profile of Shriram Transport Finance Company Ltd and its subsidiaries.

Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

Key Rating Drivers & Detailed Description

Strengths:

*** Market leadership in the pre-owned commercial vehicle (CV) financing segment**

STFCL is the largest CV financier in the country with assets under management (AUM) of Rs 108,931 crore as on December 31, 2019, up ~5% Y-o-Y, although on a sequential basis, the AUM growth has remained almost flat from Rs 108,120 crore last quarter.

With presence of almost four decades in the pre-owned CV financing business, STFCL has created a strong and sustainable competitive advantage through deep understanding of the borrower profile and their credit behaviour. They have done so by building a scalable operating model, extensive reach and strong valuation capabilities of pre-owned vehicles. The company faces limited competition from other organized financiers, including banks, in this segment, due to inherent riskiness of the target product and the customer profile.

Of all the business segments, CV financing (HCV and M&LCV) together constituted the largest portion of AUM at ~69% as on December 31, 2019. Passenger vehicles formed another 22.5% of AUM. The share of portfolio under Shriram Equipment has been completely run off. The composition of AUM has remained largely unchanged with the pre-owned vehicle loan book at Rs 92625 crore as on December 31, 2019 and comprising 85% of the AUM, marginally higher than the 83% as of March 31, 2019. The new vehicle portfolio growth slowed down with this segment degrowing by 13.4% Y-o-Y and its share in AUM stood at 10% as on December 31, 2019. While STFCL's growth will continue to be driven by pre-owned vehicle financing business, the new vehicle segment also remains a key focus area of the company in spite of competition from banks and NBFCs.

CRISIL believes that the business prospects for the pre-owned CV financing segment remain strong given the large unorganized market and significant entry barriers. STFCL has gradually expanded into rural markets and had 843 rural centres as on December 31, 2019. Owing to increased demand for pre-owned vehicles in deep rural areas, the company has been increasing its presence in rural and semi urban areas to maintain its niche presence. End December 2019, the total branches stood at 1714 of which 48% were in rural areas. In the last one year the company has been adding new branches, majority of which are the satellite branches outside the semi-urban centres. Consequently, the share of rural AUM has also risen to 40% of total AUM as on December 31, 2019 as against 36% end December 2018.

STFCL had also innovated in establishing Shriram Automall India Ltd (SAMIL), a reliable platform for sale, refurbishment, and auction of pre-owned vehicles, besides enabling better price discovery of such vehicles. While STFCL sold majority stake in SAMIL in April 2018, it will continue to hold a large minority stake. CRISIL believes that despite the minority stake, SAMIL's business operations will continue to be closely integrated with STFCL.

Overall, CRISIL believes that STFCL has strong structural advantages over its peers, which will support its growth plans and help it maintain leadership position in the pre-owned CV financing segment over the medium term.

*** Adequate capitalisation and earnings profile**

STFCL's capitalisation remains adequate with networth of Rs 17783 crore and an adjusted gearing of 6.2 times as on December 31, 2019. CRISIL believes that STFCL's capitalisation will remain comfortable over the medium term, given its demonstrated ability to access markets. The company's tier I and total capital adequacy ratio also were comfortable at 16.82% and 20.68% respectively as on December 31, 2019, well above the statutory minimum.

STFCL has a comfortable earnings profile with annualised return on average managed assets (RoMA) of 2.8% for the nine months ended December 31, 2019 as against 2.5% last fiscal. While the borrowing costs have been increasing over the past year, the company has been able to pass on the higher costs and has been able to sustain its Net Interest Margins at around 7% (calculated on average managed assets). Amidst the improvement in the asset quality in the nine months ended December 31, 2019, the credit costs too improved to 2.0% as against 2.3% for fiscal 2019. As the company increasingly focuses on the relatively lower-yield and highly competitive new vehicle financing, there could be some pressure on margins in the future. However company's strong competitive position and relatively high yields in the pre-owned vehicle financing segment will ensure stable profitability than that of other CV financiers over the medium term.

Weaknesses:

*** Modest asset quality**

STFCL predominantly lends to the relatively riskier small road transport operators, first time users and first time buyers segments and hence has inherent weakness in borrower profile. STFCL has a modest asset quality in its core CV financing business with asset quality in the pre-owned financing business being relatively better than that in the new CV financing segment respectively. STFCL's asset quality (per INDAS registered some improvement with gross stage 3 assets improving to 8.7% as against 8.8% as of December 2018. The company's credit cost (calculated on average managed assets) stood at 2.0% (annualized) for the nine months ended December 31, 2019 as compared to 2.3% for fiscal 2019. The analysis of vintage wise static pool data shows recovery / roll-back of around 50-60% from peak 90+ reached for a particular disbursement vintage.

However, STFCL's collections and asset quality metrics are likely to come under pressure due to the extended nation-wide lockdown and challenging economic environment. The company largely caters to borrowers with modest credit profile and relatively under-banked customers. The borrowers of the company are primarily individual small road transport operators whose truck utilisation and income streams are more vulnerable to weak economic activity. However, CRISIL understands that, as a risk mitigant, the funding to first time borrowers is backed by guarantors with good track record. Even historically, the reported GNPA/ Gross Stage 3 metrics for STFCL has remained elevated in the range of 8.5 to 9.0%; as of December 31, 2019, it stood at 8.71%. In this challenging environment, there is high likelihood of collection efficiency remaining low and consequently increase in delinquencies. The ability of STFCL to quickly ramp up current collections, post moratorium, for the months of June and July 2020 will be a key lead indicator of potential credit losses and a monitorable.

With lockdown now extended till May 3, 2020 and some States already announcing further extension of lockdown till mid-May, there is high likelihood that eventual lifting of restrictions will be in a phased manner. Any delay in return to normalcy will put further pressure on collections and asset quality metrics. However, with the expectation of higher slippages, ability to maintain credit costs inline with historical levels will be a key rating sensitivity factor. Nevertheless, CRISIL notes that STFCL has displayed ability in the past to ultimately recover from these accounts, even post loan maturity date. The overall credit costs have been in the range of 1.7% to 3.0% over the past 3 years.

However, the company's track record in the vehicle financing business, understanding of the target customer segment and relationship based lending model could support the asset quality metrics.

*** Average, albeit improving resource profile with higher cost of borrowings than peers**

STFCL has an average, though improving, resource profile. It has an established track record in raising retail borrowings which helps diversify its resource profile. However, its cost of borrowings continues to be higher than peers. Of the total debt of Rs 93,009 crore (including Direct Assignment) as on December 31, 2019, around 30% was from debentures/subordinate debt, 16% from bank loans, 13% via public deposits, 13% via foreign currency borrowings, 26% via securitization and others at around 2%. The average annual borrowing costs stood at 9.3% (annualized) for the nine months ended December 2019. Ability to diversify resource profile and maintain competitive borrowing cost will remain key rating monitorables over the medium term.

Liquidity Strong

Shriram's liquidity position is adequate. The structural Asset Liability Maturity (ALM) statement of STFCL as on December 31, 2019 shows that ALM position is adequate with cumulative positive gaps upto the 1 year bucket indicating that business inflows also support repayments.

As on March 31, 2020, STFCL had liquidity of around Rs 4500 crore comprising of cash and committed unutilised CC/WCDL lines. Additionally, STFCL has around Rs 13,000 crore of sanctions pending draw-down or placement in the form of term loans, debentures under TLTRO scheme, securitisation and partial credit guarantee direct assignment scheme. Against the same, they have total debt payments of Rs 4,313 crore over the next three months till end June 2020.

CRISIL notes that STFCL has a diversified resource profile and has tapped the overseas markets successfully in the past. For the nine months ended December 31, 2019, the company has been able to raise Rs 32,307 crore of funds through various instruments. However, there is dependence on securitisation funds with around 40% of incremental funding over the last few quarters coming through this route. With the near-term uncertainty around collections, the ability to tap this route in a timely manner will be a monitorable. Additionally, the debt capital markets is seeing high risk aversion with mutual funds ' one of the largest investors ' facing redemption pressure. This too could put near-term pressure on fund raising and liquidity for all NBFCs including STFCL and will be a monitorable.

Outlook: Negative

The outlook revision reflects CRISIL's belief that STFCL's collections and asset quality metrics is likely to come under pressure due to the extended nation-wide lockdown and challenging economic environment. The company largely caters to borrowers with modest credit profile and relatively under-banked customers. The borrowers of the company are primarily individual small road transport operators whose truck utilisation and income streams are more vulnerable to weak economic activity.

Rating Sensitivity factors

Upward Factors:

- * Sustainable improvement in asset quality with GNPA improving to under 5% on a sustainable basis with a consequent improvement in earnings profile
- * Further strengthening of the capital position whilst maintaining the strong market position in the pre-owned CV financing segment

Downward Factors:

- * Deterioration in collection efficiency or asset quality metrics with GNPA remaining higher than 10% and collection efficiency not reverting to pre-pandemic levels
- * Significant increase in steady-state gearing over an extended period inching beyond 7.5 times

About the Company

STFCL, incorporated in 1979, is the flagship company of the Shriram group. It is registered with RBI as a deposit-taking, asset-financing non-banking financial company. STFCL provides financing for vehicles such as CVs (both pre-owned and new), tractors, and passenger vehicles. It has pan-India presence, with about 1,545 branches and 838 rural centres as on March 31, 2019. In April 2018, STFCL completed the sale of its majority stake in wholly owned subsidiary Shriram Automall to MXC Solutions India Pvt Ltd (MXC, owner of CarTrade.com) for Rs 156.38 crore.

STFCL's reported total income (net of interest expense) and profit after tax (PAT) of Rs.7908 crore and Rs.2564 crore respectively, for fiscal 2019 against Rs. 7015 crore and Rs. 2461 crore, respectively, for fiscal 2018.

Key Financial Indicators

Particulars	Unit	Dec-19	Mar-19	Mar-18
Total assets	Rs. Cr.	110794	1,05,292	97,245
Total income (net of interest expenses)	Rs. Cr.	6,282	7,908	7,015
PAT	Rs. Cr	2,278	2,564	2,461
Gross NPA	%	8.71*	8.29^	9.15^
Overall capital adequacy ratio	%	20.68	20.27	17.38
Return on managed assets	%	2.8	2.5	2.7

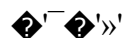
*As per INDAS

^As per IGAAP

Any other information: Not applicable

Note on complexity levels of the rated instrument:

CRISIL complexity levels are assigned to various types of financial instruments. The CRISIL complexity levels are available on www.crisil.com/complexity-levels. Users are advised to refer to the CRISIL complexity levels for instruments that they consider for investment. Users may also call the Customer Service Helpdesk with queries on specific instruments.

**Annexure - Details of Instrument(s)**

ISIN	Name of Instrument	Date of Allotment	Coupon rate (%)	Maturity Date	Issue size (Rs Cr)	Rating Assigned with Outlook
NA	Commercial paper	NA	NA	Upto 365 days	7,500.00	CRISIL A1+
NA	Long-Term Bank Facility@	NA	NA	NA	12,593.30	CRISIL AA+/Negative
NA	Cash Credit & Working Capital demand loan	NA	NA	NA	5,927.50	CRISIL AA+/Negative
NA	Proposed Long Term Bank Loan Facility	NA	NA	NA	13,858.30	CRISIL AA+/Negative
NA	Short-Term Bank Facility	NA	NA	NA	1,799.30	CRISIL A1+

NA	Bank Guarantee	NA	NA	NA	1,479.63	CRISIL A1+
NA	Bank Guarantee	NA	NA	NA	585	CRISIL AA+/Negative
NA	Fixed Deposit Programme	NA	NA	NA	-	FAAA/Negative
INE721A08927	Subordinated debt	03-May-10	10.75%	03-May-20	1	CRISIL AA+/Negative
INE721A08AD2	Subordinated debt	28-May-10	10.75%	28-May-20	50	CRISIL AA+/Negative
INE721A08AE0	Subordinated debt	04-Jun-10	10.60%	04-Jun-20	25	CRISIL AA+/Negative
INE721A08AH3	Subordinated debt	30-Aug-10	11.00%	30-Aug-25	29.2	CRISIL AA+/Negative
INE721A08AI1	Subordinated debt	09-Sep-10	11.00%	09-Sep-25	25	CRISIL AA+/Negative
INE721A08AK7	Subordinated debt	15-Oct-10	11.05%	15-Oct-28	25	CRISIL AA+/Negative
INE721A08BS8	Subordinated debt	07-Mar-13	10.65%	07-Mar-23	33	CRISIL AA+/Negative
INE721A08BT6	Subordinated debt	08-Mar-13	10.65%	08-Mar-23	2.5	CRISIL AA+/Negative
INE721A08BV2	Subordinated debt	13-Mar-13	10.65%	13-Mar-23	1.5	CRISIL AA+/Negative
INE721A08BZ3	Subordinated debt	28-Mar-13	10.65%	28-Mar-23	35	CRISIL AA+/Negative
INE721A08CC0	Subordinated debt	28-Mar-13	10.65%	28-Mar-23	0.7	CRISIL AA+/Negative
INE721A08CE6	Subordinated debt	02-May-13	10.65%	02-May-23	23.5	CRISIL AA+/Negative
INE721A08CI7	Subordinated debt	20-May-13	10.25%	20-May-23	10	CRISIL AA+/Negative
INE721A08CJ5	Subordinated debt	21-May-13	10.25%	19-May-23	20	CRISIL AA+/Negative
INE721A08CK3	Subordinated debt	29-May-13	10.00%	29-May-28	15	CRISIL AA+/Negative
INE721A08CM9	Subordinated debt	24-Jun-13	10.15%	24-Jun-23	50	CRISIL AA+/Negative
INE721A08CO5	Subordinated debt	05-Jul-13	10.25%	05-Jul-23	25	CRISIL AA+/Negative
INE721A08CU2	Subordinated debt	30-Sep-15	10.10%	29-Sep-23	67	CRISIL AA+/Negative
INE721A08CV0	Subordinated debt	01-Dec-16	8.50%	30-May-24	40	CRISIL AA+/Negative
INE721A08CW8	Subordinated debt	01-Dec-16	8.50%	01-Dec-26	60	CRISIL AA+/Negative
INE721A08CX6	Subordinated debt	29-Dec-16	8.50%	29-Dec-26	75	CRISIL AA+/Negative
INE468M08102	Subordinated debt	12-Aug-14	10.60%	12-Aug-24	10	CRISIL AA+/Negative
INE721A08AL5	Subordinated debt	31-Mar-11	11.50%	31-Mar-21	25	CRISIL AA+/Negative
INE468M08045	Subordinated debt	13-Jan-12	12.20%	13-Jan-22	25	CRISIL AA+/Negative
INE468M08029	Subordinated debt	23-Dec-11	12.20%	23-Dec-21	25	CRISIL AA+/Negative
INE468M08078	Subordinated debt	25-Jun-13	10.20%	25-Jun-23	25	CRISIL AA+/Negative
INE721A08BN9	Subordinated debt	30-Jan-13	10.65%	30-Jan-23	2.7	CRISIL AA+/Negative
INE721A08CY4	Subordinated debt	17-Oct-17	8.20%	15-Oct-27	294	CRISIL AA+/Negative
INE721A08CZ1	Subordinated debt	23-Mar-18	9.00%	23-Mar-28	100	CRISIL AA+/Negative
INE721A08DA2	Subordinated debt	28-Mar-18	9.00%	28-Mar-28	995	CRISIL AA+/Negative
INE721A08DB0	Subordinated debt	28-Mar-18	8.95%	28-Apr-25	40	CRISIL AA+/Negative
INE721A08DC8	Subordinated debt	28-Nov-18	10.25%	26-Apr-24	1775	CRISIL AA+/Negative
INE721A08DD6	Subordinated debt	12-Dec-18	10.51%	12-Dec-28	35	CRISIL AA+/Negative

INE721A08DE4	Subordinated debt	31-Dec-18	10.25%	27-Dec-24	550	CRISIL AA+/Negative
NA	Subordinated debt#	NA	NA	NA	837.1	CRISIL AA+/Negative
NA	Long Term Principal Protected Market Linked Debentures#	NA	NA	NA	464.7	CRISIL PP-MLD AA+r/Negative
INE721A07OW5	Long Term Principal Protected Market Linked Debentures	29-May-19	7.17 G-SEC 2028 LINKED	27-Nov-20	8	CRISIL PP-MLD AA+r/Negative
INE721A07OX3	Long Term Principal Protected Market Linked Debentures	29-May-19	7.17 G-SEC 2028 LINKED	27-May-21	27.3	CRISIL PP-MLD AA+r/Negative
INE721A07LI0	Debentures	14-Sep-11	10.60%	13-Sep-21	125	CRISIL AA+/Negative
INE721A07FT9	Debentures	05-Jul-13	9.60%	05-Jul-23	50	CRISIL AA+/Negative
INE721A07FZ6	Debentures	15-Jul-13	9.60%	15-Jul-23	9.6	CRISIL AA+/Negative
INE721A07GD1	Debentures	14-Aug-13	10.50%	14-Aug-23	29.7	CRISIL AA+/Negative
INE721A07GE9	Debentures	21-Aug-13	10.75%	21-Aug-20	1000	CRISIL AA+/Negative
INE721A07GF6	Debentures	27-Aug-13	10.50%	27-Aug-23	18.5	CRISIL AA+/Negative
INE721A07GN0	Debentures	30-Sep-13	10.75%	30-Sep-23	10	CRISIL AA+/Negative
INE721A07GQ3	Debentures	09-Oct-13	10.75%	09-Oct-23	10	CRISIL AA+/Negative
INE721A07HE7	Debentures	28-Mar-14	10.60%	28-Mar-24	10	CRISIL AA+/Negative
INE721A07JS3	Debentures	04-Dec-15	8.80% p.a.	04-Dec-20	15	CRISIL AA+/Negative
INE721A07JW5	Debentures	18-Mar-16	9.25% p.a.	18-Mar-21	100	CRISIL AA+/Negative
INE721A07JX3	Debentures	18-Mar-16	9.30% p.a.	18-Mar-26	100	CRISIL AA+/Negative
INE721A07KA9	Debentures	29-Mar-16	9.25% p.a.	29-Mar-21	75	CRISIL AA+/Negative
INE721A07KB7	Debentures	29-Mar-16	9.30% p.a.	27-Mar-26	145	CRISIL AA+/Negative
INE721A07KC5	Debentures	13-Apr-16	9.15% p.a.	13-Apr-21	516	CRISIL AA+/Negative
INE721A07KD3	Debentures	13-Apr-16	9.22% p.a.	13-Apr-26	179	CRISIL AA+/Negative
INE721A07KE1	Debentures	22-Apr-16	9.20% p.a.	22-Apr-26	26	CRISIL AA+/Negative
INE721A07KF8	Debentures	29-Apr-16	9.05% p.a.	29-Apr-21	15	CRISIL AA+/Negative
INE721A07KG6	Debentures	25-May-16	9.05% p.a.	25-May-23	50	CRISIL AA+/Negative
INE721A07KI2	Debentures	09-Jun-16	9.05% p.a.	09-Jun-23	12.5	CRISIL AA+/Negative
INE721A07KJ0	Debentures	10-Jun-16	Zero Coupon @8.92% p.a.	10-Jun-21	5	CRISIL AA+/Negative
INE721A07KK8	Debentures	30-Jun-16	9.05%	30-Jun-21	85	CRISIL AA+/Negative
INE721A07KL6	Debentures	05-Jul-16	8.30%	05-Jun-21	660	CRISIL AA+/Negative
INE721A07KP7	Debentures	19-Jul-16	9.05%	19-Jul-23	75	CRISIL AA+/Negative
INE721A07KZ6	Debentures	03-Aug-16	8.85%	03-Aug-21	450	CRISIL AA+/Negative
INE721A07LD1	Debentures	08-Aug-16	8.87%	08-Aug-26	110	CRISIL AA+/Negative
INE721A07LE9	Debentures	16-Aug-16	8.50%	16-Aug-21	25	CRISIL AA+/Negative
INE721A07LH2	Debentures	30-Aug-16	8.45%	30-Aug-21	20	CRISIL AA+/Negative
INE721A07LR1	Debentures	23-Mar-17	8.10%	23-Mar-22	600	CRISIL AA+/Negative

INE721A07MB3	Debentures	30-Mar-17	8.15%	30-Mar-22	5	CRISIL AA+/Negative
INE721A07MD9	Debentures	31-Mar-17	8.15%	31-Mar-22	45	CRISIL AA+/Negative
INE721A07MS7	Debentures	19-Jul-17	7.80%	17-Jul-20	230	CRISIL AA+/Negative
INE721A07MT5	Debentures	24-Jul-17	Zero Coupon	20-Aug-20	125	CRISIL AA+/Negative
INE721A07MU3	Debentures	25-Jul-17	Zero Coupon	26-Jul-21	550	CRISIL AA+/Negative
INE721A07MW9	Debentures	10-Aug-17	7.6414% p.a.	10-Nov-20	360	CRISIL AA+/Negative
INE721A07MX7	Debentures	22-Aug-17	7.73%	22-Aug-22	275	CRISIL AA+/Negative
INE721A07MK4	Debentures	13-Jun-17	8.00%	12-Jun-20	465	CRISIL AA+/Negative
INE721A07MO6	Debentures	27-Jun-17	0.00%	26-Jun-20	10	CRISIL AA+/Negative
INE721A07MN8	Debentures	27-Jun-17	7.84%	26-Jun-20	35	CRISIL AA+/Negative
INE721A07ME7	Debentures	29-May-17	7.95%	29-May-20	5	CRISIL AA+/Negative
INE721A07MY5	Debentures	19-Sep-17	7.60%	17-Sep-21	50	CRISIL AA+/Negative
INE721A07MZZ	Debentures	13-Nov-17	7.73%	13-Nov-20	250	CRISIL AA+/Negative
INE721A07NA3	Debentures	30-Nov-17	8.00%	30-Nov-22	70	CRISIL AA+/Negative
INE721A07NC9	Debentures	29-Dec-17	Zero Coupon	08-Apr-21	230	CRISIL AA+/Negative
INE721A07NI6	Debentures	21-Mar-18	8.55%	21-May-21	434.9	CRISIL AA+/Negative
INE721A07NM8	Debentures	22-Mar-18	Zero Coupon	06-Apr-21	100	CRISIL AA+/Negative
INE721A07NLO	Debentures	22-Mar-18	8.72%	22-Mar-23	241.5	CRISIL AA+/Negative
INE721A07NG0	Debentures	16-Mar-18	Zero Coupon	30-Apr-21	137	CRISIL AA+/Negative
INE721A07NO4	Debentures	26-Mar-18	8.72%	26-May-25	35	CRISIL AA+/Negative
INE721A07NQ9	Debentures	27-Mar-18	Zero Coupon	31-May-21	525	CRISIL AA+/Negative
INE721A07OI4	Debentures	20-Nov-18	1st Coupon - 20th November 2018 to 10th March 2019 - "Benchmark + Spread 2.22%" = 9.80% p.a. 2nd Coupon - 11th March 2019 to 10th March 2020 - "Benchmark + Spread 2.22%" 3rd Coupon - "Benchmark + Spread "	11-Mar-21	250	CRISIL AA+/Negative
INE721A07OJ2	Debentures	06-Dec-18	9.85%	15-Apr-22	150	CRISIL AA+/Negative
INE721A07OK0	Debentures	19-Dec-18		14-May-20	200	CRISIL AA+/Negative
INE721A07OL8	Debentures	19-Dec-18	Benchmark + Spread % or 9.50% whichever is higher.	12-Aug-21	225	CRISIL AA+/Negative

			Interest to be paid on interest payment dates on paid-up value of Debentures.			
INE721A08DF1	Debentures	22-Jan-19	9.90%	21-Jun-24	500	CRISIL AA+/Negative
INE721A07OU9	Debentures	28-Feb-19	Coupon rate - Benchmark + 2.66% Interest Rate for the initial period i.e. till the next Interest Reset Date is 8.90% p.a. and thereafter Benchmark Rate + 2.66%	22-Feb-21	150	CRISIL AA+/Negative
INE721A07OV7	Debentures	03-Apr-19	9.46%	03-Jul-20	125	CRISIL AA+/Negative
INE721A07PQ4	Debentures	10-Feb-20	9.50%	10-Mar-21	500	CRISIL AA+/Negative
INE721A07PR2	Debentures	13-Feb-20	8.97%	15-Mar-21	1000	CRISIL AA+/Negative
INE721A07PS0	Debentures	13-Feb-20	10.00%	13-Feb-23	200	CRISIL AA+/Negative
INE721A07PT8	Debentures	26-Feb-20	9.50%	27-Feb-23	300	CRISIL AA+/Negative
INE721A07PU6	Debentures	26-Feb-20	9.25%	28-Feb-28	200	CRISIL AA+/Negative
INE721A07MM0	Debentures	23-Jun-17	Zero Coupon	23-Jun-20	50	CRISIL AA+/Negative
INE721A07GT7	Debentures	24-Oct-13	Individual - 11.75% and Non Individual 10.75%	24-Oct-20	77.58	CRISIL AA+/Negative
INE721A07GW1	Debentures	24-Oct-13	Not Applicable	24-Oct-20	13.73	CRISIL AA+/Negative
INE721A07HJ6	Debentures	15-Jul-14	(\$) 10.15% per annum. (Note: NCD Holders who are Individuals on any Record Date shall receive an additional incentive on Coupon @ 1.35% p.a. for the amount outstanding) (*)	15-Jul-21	136.07	CRISIL AA+/Negative
INE721A07HL2	Debentures	15-Jul-14	(\$\$) 9.71% per annum. (*) (Note: NCD Holders who are	15-Jul-21	35.19	CRISIL AA+/Negative

Individuals on any Record Date shall receive an additional incentive on Coupon @ 1.23% p.a. for the amount outstanding) (^)
 (Note: NCD Holders who are Non- Individuals on any Record Date the interest will be calculated on Coupon @ 9.71% p.a. for the amount outstanding)

INE721A07HO6	Debentures	15-Jul-14	Not Applicable	15-Jul-21	28.12	CRISIL AA+/Negative
INE721A07NT3	Debentures	27-Jul-18	8.93%+ 0.10%	27-Jul-23	150.38	CRISIL AA+/Negative
INE721A07NU1	Debentures	27-Jul-18	9.03%+0.10%	27-Jul-28	49.93	CRISIL AA+/Negative
INE721A07NV9	Debentures	27-Jul-18	9.1%+0.10%	27-Jul-21	2213	CRISIL AA+/Negative
INE721A07NW7	Debentures	12-Jul-18	9.30%	12-Jul-23	540.21	CRISIL AA+/Negative
INE721A07NX5	Debentures	12-Jul-18	9.40%	12-Jul-28	424.89	CRISIL AA+/Negative
INE721A07NY3	Debentures	12-Jul-18	Zero Interest	12-Jul-21	72.45	CRISIL AA+/Negative
INE721A07NZ0	Debentures	12-Jul-18	Zero Interest	12-Jul-23	90.26	CRISIL AA+/Negative
INE721A07OB9	Debentures	02-Nov-18	9.12%	02-Nov-23	94.63	CRISIL AA+/Negative
INE721A07OC7	Debentures	02-Nov-18	9.30%	02-Nov-28	32.34	CRISIL AA+/Negative
INE721A07OD5	Debentures	02-Nov-18	9.40%	02-Nov-21	207.77	CRISIL AA+/Negative
INE721A07OE3	Debentures	02-Nov-18	9.50%	02-Nov-23	114.32	CRISIL AA+/Negative
INE721A07OM6	Debentures	06-Feb-19	9.12%	06-Feb-24	87.7	CRISIL AA+/Negative
INE721A07ON4	Debentures	06-Feb-19	9.30%	06-Feb-29	26.38	CRISIL AA+/Negative
INE721A07OO2	Debentures	06-Feb-19	9.40%	06-Feb-22	180	CRISIL AA+/Negative
INE721A07OP9	Debentures	06-Feb-19	9.50%	06-Feb-24	100.11	CRISIL AA+/Negative
INE721A07OQ7	Debentures	06-Feb-19	9.70%	06-Feb-29	34.15	CRISIL AA+/Negative
INE721A07OY1	Debentures	22-Aug-19	9.12%	22-Feb-23	42.23	CRISIL AA+/Negative
INE721A07OZ8	Debentures	22-Aug-19	9.22%	22-Aug-24	34.35	CRISIL AA+/Negative

INE721A07PA8	Debentures	22-Aug-19	9.31%	22-Aug-26	21.04	CRISIL AA+/Negative
INE721A07PB6	Debentures	22-Aug-19	9.30%	22-Feb-22	53.11	CRISIL AA+/Negative
INE721A07PC4	Debentures	22-Aug-19	9.50%	22-Feb-23	55.81	CRISIL AA+/Negative
INE721A07PD2	Debentures	22-Aug-19	9.60%	22-Aug-24	47.2	CRISIL AA+/Negative
INE721A07PE0	Debentures	22-Aug-19	9.70%	22-Aug-26	26.19	CRISIL AA+/Negative
INE721A07PF7	Debentures	22-Aug-19	Not Applicable	22-Feb-23	28.21	CRISIL AA+/Negative
INE721A07PG5	Debentures	22-Aug-19	Not Applicable	22-Aug-24	17.57	CRISIL AA+/Negative
INE721A07PH3	Debentures	22-Aug-19	Not Applicable	22-Aug-26	14.23	CRISIL AA+/Negative
INE721A07OR5	Debentures	06-Feb-19	Not Applicable	06-Feb-22	67.04	CRISIL AA+/Negative
INE721A07OS3	Debentures	06-Feb-19	Not Applicable	06-Feb-24	41.94	CRISIL AA+/Negative
INE721A07OG8	Debentures	02-Nov-18	Not Applicable	02-Nov-21	76.62	CRISIL AA+/Negative
INE721A07OH6	Debentures	02-Nov-18	Not Applicable	02-Nov-23	42.13	CRISIL AA+/Negative
INE721A07OF0	Debentures	02-Nov-18	9.70%	02-Nov-28	38.98	CRISIL AA+/Negative
INE721A07PI1	Debentures	28-Jan-20	8.52%	28-Jan-23	29.32	CRISIL AA+/Negative
INE721A07PJ9	Debentures	28-Jan-20	8.66%	28-Jan-25	16.3	CRISIL AA+/Negative
INE721A07PK7	Debentures	28-Jan-20	8.75%	28-Jan-27	13.83	CRISIL AA+/Negative
INE721A07PL5	Debentures	28-Jan-20	8.85%	28-Jan-23	50.51	CRISIL AA+/Negative
INE721A07PM3	Debentures	28-Jan-20	9.00%	28-Jan-25	34.7	CRISIL AA+/Negative
INE721A07PN1	Debentures	28-Jan-20	9.10%	28-Jan-27	13.02	CRISIL AA+/Negative
INE721A07PO9	Debentures	28-Jan-20	Not Applicable	28-Jan-23	20.82	CRISIL AA+/Negative
INE721A07PP6	Debentures	28-Jan-20	Not Applicable	28-Jan-25	15.16	CRISIL AA+/Negative
INE721A07MQ1	Debentures	18-Jul-17	0.00%	18-Jul-22	750	CRISIL AA+/Negative
INE721A07PV4	Debentures	27-Mar-20	9.15%	25-Mar-22	600	CRISIL AA+/Negative
NA	Debentures#	NA	NA	NA	18981.79	CRISIL AA+/Negative

#yet to be issued

@Long term bank facilities of Rs 1243 crore transferred from Shriram Equipment Finance Company Limited to Shriram Transport Finance Company Limited upon amalgamation of the former with latter

Annexure - Details of Rating Withdrawn

ISIN	Name of Instrument	Date of Allotment	Coupon rate (%)	Maturity Date	Issue size (Rs Cr)
INE721A07KX1	Debentures	01-Aug-16	8.82%	27-Apr-20	50
INE721A07LQ3	Debentures	27-Feb-17	Zero Coupon @ 8%	16-Apr-20	100
INE721A07LS9	Debentures	24-Mar-17	8.10%	24-Mar-20	10

Annexure - List of entities consolidated

Entity consolidated	Extent of consolidation	Rationale for consolidation
Shriram Automall India Limited	Equity	Associate

Annexure - Rating History for last 3 Years

Instrument	Current			2020 (History)		2019		2018		2017		Start of 2017
	Type	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Commercial Paper	ST	7500.00	CRISIL A1+	06-03-20	CRISIL A1+	26-06-19	CRISIL A1+	14-12-18	CRISIL A1+		--	--
						10-05-19	CRISIL A1+	13-12-18	CRISIL A1+			
								06-08-18	CRISIL A1+			
								31-07-18	CRISIL A1+			
								08-06-18	CRISIL A1+			
								28-03-18	CRISIL A1+			
								27-03-18	CRISIL A1+			
								21-03-18	CRISIL A1+			
Fixed Deposits	FD	0.00	FAAA/Negative	06-03-20	FAAA/Stable	26-06-19	FAAA/Stable	14-12-18	FAAA/Stable	31-10-17	FAAA/Stable	FAAA/Stable
						10-05-19	FAAA/Stable	13-12-18	FAAA/Stable	31-07-17	FAAA/Stable	
								06-08-18	FAAA/Stable	11-07-17	FAAA/Stable	
								31-07-18	FAAA/Stable	23-06-17	FAAA/Stable	
								08-06-18	FAAA/Stable	05-06-17	FAAA/Stable	
								28-03-18	FAAA/Stable			
								27-03-18	FAAA/Stable			
								21-03-18	FAAA/Stable			
								01-03-18	FAAA/Stable			
Long Term Principal Protected Market Linked Debentures	LT	500.00 06-05-20	CRISIL PP-MLD AA+r/Negative	06-03-20	CRISIL PP-MLD AA+r/Stable	26-06-19	CRISIL PP-MLD AA+r/Stable		--		--	--
						10-05-19	CRISIL PP-MLD AA+r/Stable					
Non Convertible Debentures	LT	41459.99 06-05-20	CRISIL AA+/Negative	06-03-20	CRISIL AA+/Stable	26-06-19	CRISIL AA+/Stable	14-12-18	CRISIL AA+/Stable	31-10-17	CRISIL AA+/Stable	CRISIL AA+/Stable
						10-05-19	CRISIL AA+/Stable	13-12-18	CRISIL AA+/Stable	31-07-17	CRISIL AA+/Stable	
								06-08-18	CRISIL AA+/Stable	11-07-17	CRISIL AA+/Stable	
								31-07-18	CRISIL AA+/Stable	23-06-17	CRISIL AA+/Stable	
								08-06-18	CRISIL AA+/Stable	05-06-17	CRISIL AA+/Stable	
								28-03-18	CRISIL AA+/Stable			
								27-03-18	CRISIL AA+/Stable			
								21-03-18	CRISIL AA+/Stable			
								01-03-18	CRISIL AA+/Stable			

Short Term Debt	ST							01-03-18	CRISIL A1+	31-10-17	CRISIL A1+	CRISIL A1+
										31-07-17	CRISIL A1+	
										11-07-17	CRISIL A1+	
										23-06-17	CRISIL A1+	
										05-06-17	CRISIL A1+	
Subordinated Debt	LT	4515.10 06-05-20	CRISIL AA+/Negative	06-03-20	CRISIL AA+/Stable	26-06-19	CRISIL AA+/Stable	14-12-18	CRISIL AA+/Stable	31-10-17	CRISIL AA+/Stable	CRISIL AA+/Stable
						10-05-19	CRISIL AA+/Stable	13-12-18	CRISIL AA+/Stable	31-07-17	CRISIL AA+/Stable	
								06-08-18	CRISIL AA+/Stable	11-07-17	CRISIL AA+/Stable	
								31-07-18	CRISIL AA+/Stable	23-06-17	CRISIL AA+/Stable	
								08-06-18	CRISIL AA+/Stable	05-06-17	CRISIL AA+/Stable	
								28-03-18	CRISIL AA+/Stable			
								27-03-18	CRISIL AA+/Stable			
								21-03-18	CRISIL AA+/Stable			
								01-03-18	CRISIL AA+/Stable			
Fund-based Bank Facilities	LT/ST	34178.37	CRISIL AA+/Negative/ CRISIL A1+	06-03-20	CRISIL AA+/Stable/ CRISIL A1+	26-06-19	CRISIL AA+/Stable/ CRISIL A1+	14-12-18	CRISIL AA+/Stable/ CRISIL A1+	31-10-17	CRISIL AA+/Stable/ CRISIL A1+	CRISIL AA+/Stable/ CRISIL A1+
						10-05-19	CRISIL AA+/Stable/ CRISIL A1+	13-12-18	CRISIL AA+/Stable/ CRISIL A1+	31-07-17	CRISIL AA+/Stable/ CRISIL A1+	
								06-08-18	CRISIL AA+/Stable/ CRISIL A1+	11-07-17	CRISIL AA+/Stable/ CRISIL A1+	
								31-07-18	CRISIL AA+/Stable/ CRISIL A1+	23-06-17	CRISIL AA+/Stable/ CRISIL A1+	
								08-06-18	CRISIL AA+/Stable/ CRISIL A1+	05-06-17	CRISIL AA+/Stable/ CRISIL A1+	
								28-03-18	CRISIL AA+/Stable/ CRISIL A1+			
								27-03-18	CRISIL AA+/Stable/ CRISIL A1+			
								21-03-18	CRISIL AA+/Stable/ CRISIL A1+			
								01-03-18	CRISIL AA+/Stable/ CRISIL A1+			

Non Fund-based Bank Facilities	LT/ST	2064.63	CRISIL AA+/Negative/CRISIL A1+	06-03-20	CRISIL AA+/Stable/CRISIL A1+	26-06-19	CRISIL AA+/Stable/CRISIL A1+	14-12-18	CRISIL AA+/Stable/CRISIL A1+	31-10-17	CRISIL AA+/Stable/CRISIL A1+	CRISIL AA+/Stable/CRISIL A1+
						10-05-19	CRISIL AA+/Stable/CRISIL A1+	13-12-18	CRISIL AA+/Stable/CRISIL A1+	31-07-17	CRISIL AA+/Stable/CRISIL A1+	
								06-08-18	CRISIL AA+/Stable/CRISIL A1+	11-07-17	CRISIL AA+/Stable/CRISIL A1+	
								31-07-18	CRISIL AA+/Stable/CRISIL A1+	23-06-17	CRISIL AA+/Stable/CRISIL A1+	
								08-06-18	CRISIL AA+/Stable/CRISIL A1+	05-06-17	CRISIL AA+/Stable/CRISIL A1+	
								28-03-18	CRISIL AA+/Stable/CRISIL A1+			
								27-03-18	CRISIL AA+/Stable/CRISIL A1+			
								21-03-18	CRISIL AA+/Stable/CRISIL A1+			
								01-03-18	CRISIL AA+/Stable/CRISIL A1+			

All amounts are in Rs.Cr.

Annexure - Details of various bank facilities

Current facilities			Previous facilities		
Facility	Amount (Rs.Crore)	Rating	Facility	Amount (Rs.Crore)	Rating
Bank Guarantee	1479.63	CRISIL A1+	Bank Guarantee	1479.63	CRISIL A1+
Bank Guarantee	585	CRISIL AA+/Negative	Bank Guarantee	585	CRISIL AA+/Stable
Cash Credit & Working Capital demand loan	5927.5	CRISIL AA+/Negative	Cash Credit & Working Capital demand loan	5927.5	CRISIL AA+/Stable
Long Term Bank Facility@	12593.28	CRISIL AA+/Negative	Long Term Bank Facility@	12593.28	CRISIL AA+/Stable
Proposed Long Term Bank Loan Facility	13858.29	CRISIL AA+/Negative	Proposed Long Term Bank Loan Facility	13858.29	CRISIL AA+/Stable
Short Term Bank Facility	1799.3	CRISIL A1+	Short Term Bank Facility	1799.3	CRISIL A1+
Total	36243	--	Total	36243	--

@Long term bank facilities of Rs 1243 crore transferred from Shriram Equipment Finance Company Limited to Shriram Transport Finance Company Limited upon amalgamation of the former with latter

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